



QuoteForge

Win More Bids, Faster

AI-Powered Quoting for Machine Shops

Transform RFQs into Revenue in Minutes, Not Hours



The Problem

The \$900,000 Problem

6%

of annual revenue lost to quoting inefficiency

- **First quote wins** — 70% of RFQs go to the first accurate bid
- **Rushing leads to errors** — overestimate and lose the job, underestimate and lose money
- **Knowledge walks out the door** — veteran estimators retiring take decades of pricing intuition with them



Source: Debitte & Manufacturing Leadership Council, 2024

Why Traditional Quoting Fails



Manual Data Entry

Every dimension, tolerance, and material specified by hand from drawings. One typo can cost thousands.



Scattered Knowledge

Pricing data lives in spreadsheets, ERP systems, email threads, and sticky notes. Finding the right rate takes time.



Expertise Walking Out

When your best estimator retires, 30 years of pricing intuition leaves with them. New hires take years to match.



The thing that kills us is the uncertainty. We're placing orders without really knowing how much it's going to cost.

— Utah Manufacturing Executive, 2025

The Solution

Introducing QuoteForge

AI-powered quoting that extracts specs from drawings, calculates costs instantly, and generates professional quotes.

5 minutes, not 5 hours



AI Extraction — Reads drawings, identifies specs automatically



Instant Pricing — Materials, labor, finishes calculated in seconds



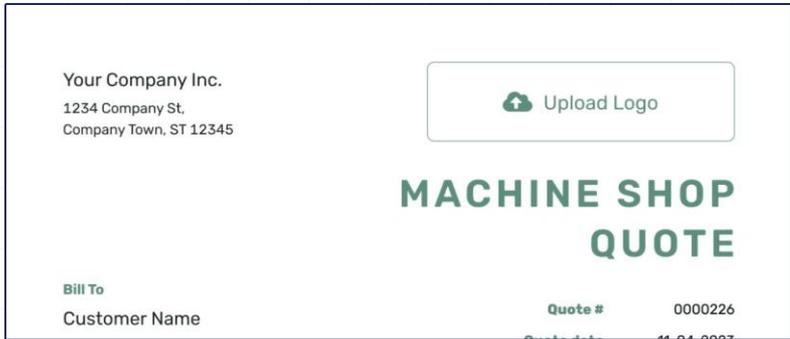
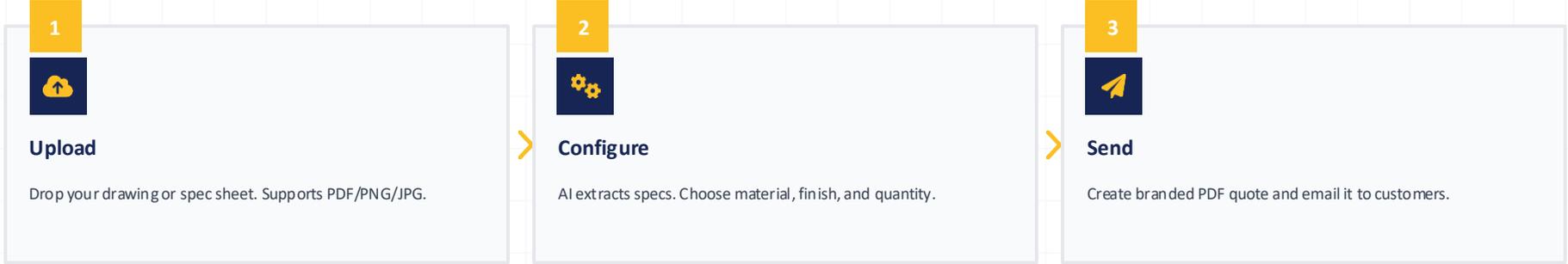
Professional Quotes — Branded PDFs ready to send

The screenshot displays a quote interface with the following details:

- MATERIAL:** Aluminum 6061-T6 (98% CONF)
- FINISH:** Clear Anodize Type II (95% CONF)
- TOLERANCE:** +/- 0.001" (92% CONF, VERIFIED)
- QUANTITY:** 500 pcs (99% CONF)
- DIMENSIONS:** 4.5 x 2.0 x 1.0 in (88% CONF, VERIFIED)
- Risk Surcharge Applied:** +\$1.00
- AI Note:** Detected "Clear Anodize" finish requirement. Standard lead time for this finish is +2 days.
- Quantity:** AI Detected (5% Volume Discount)

 Under 5 Minutes

How It Works



Real-Time Cost Calculation

- ✓ Material costs with markup
- ✓ Machine time estimates
- ✓ Finish and process costs
- ✓ Volume discounts

Key Features

Built for Machine Shops



AI Spec Extraction

Upload drawings, AI reads dimensions, tolerances, and materials automatically



Complete Libraries

Materials, finishes, and processes with your shop's actual costs and cycle times



Risk Detection

Flags tight tolerances and complex features, suggests appropriate surcharges



Branded Quotes

Professional PDF quotes with your logo, terms, and salesperson tracking

Howdy, bob! New Login Getting Started Running GWEstimator v0.1 Install

Estimate CADCAM Feeds/Speeds Setup

Spreadsheet:

Customer: ACME Desk Widgets, Inc.

Description: Paperclip Tray

Part Num: GT2000

Estimator: BW Revision: 3 Date: Tue Jul 14 14:01 Scrap Allowance (%): 5

Variable Costs (Per-Part) Fixed Costs (One Time) Summary

Cycle Time (sec)	75.2	Gross Pcs/Hour	45
Cycle Time (min)	1.3	Pcs/8 Hours	363
Cycle Time (hrs)	0	Pcs/40 Hours	1819
Cost / Pc	1.32	Pcs/160 Hours	7276

Estimator is in alpha test and has bugs: use carefully!

Op	Description	Tool	Op Time	Cost	Add Time	Add Cost	Cut Depth	Cut Width	Rf
Rough OD to 3.015, len = 1	OD Turning	Turning: Carbide	00:00:15	0.03	0	0.055	0	22	
Finish OD to 3, len = 1	OD Turning	Turning: Carbide	00:00:7.8	0.13	0	0.015	0	19	
Rough OD to 2.015, len = 1	OD Turning	Turning: Carbide	00:00:7.2	0.12	0	0.185	0	16	
Finish OD to 2, len = 1	OD Turning	Turning: Carbide	00:00:5.2	0.09	0	0.015	0	29	
Rough OD to 1.015, len = 1	OD Turning	Turning: Carbide	00:00:13.3	0.22	0	0.211	0	16	
Finish OD to 1, len = 1	OD Turning	Turning: Carbide	00:00:2.6	0.04	0	0.015	0	58	
Rough OD to 3.015, len = 1	OD Turning	Turning: Carbide	00:00:15	0.03	0	0.055	0	22	
Finish OD to 3, len = 1	OD Turning	Turning: Carbide	00:00:7.8	0.13	0	0.015	0	19	
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Finish OD to 1, len = 1	OD Turning	Turning: Carbide	00:00:2.6	0.04	0	0.015	0	58	

Your Shop, Your Rules

QuoteForge adapts to your workflow, not the other way around. Configure everything to match how you already do business.



Material Library

Define your stock materials with base costs and difficulty factors

Aluminum, Steel, Titanium, Brass, Plastics...



Process Catalog

Configure machining operations with cycle time multipliers

3-Axis, 5-Axis, Lathe, EDM, Grinding...



Profit Margin Control

Set default margins, adjust per-quote, keep it confidential

Default 20%, slider 0-50%, hidden from customer



Finish Options

Set costs and lead times for each surface treatment

Anodize, Powder Coat, Plating, Passivation...



Volume Discounts

Automatic price breaks at quantity thresholds you define

5% at 250+, 8% at 500+, 12% at 1000+



Multi-User Support

Track quotes by salesperson with unique codes

Commission tracking, performance reports

The ROI is Clear

22x

Return on Investment

For a \$15M manufacturer

Annual Revenue = **\$15,000,000**

Quoting Inefficiency (6%) = **\$900,000 lost**

10% Improvement = **\$90,000 saved**

QuoteForge Annual Cost = **\$3,990/year**



Payback Period

Less than 17 Days

Investment

Simple, Transparent Pricing

Most Popular

Starter

For small shops, 1-5 users

\$199 /month

\$1,990/year (save 17%)

- ✓ AI spec extraction
- ✓ Material & finish libraries
- ✓ Professional quote templates
- ✓ Email integration
- ✓ Up to 50 quotes/month
- ✓ Email support

Professional

For growing shops, 5-15 users

\$399 /month

\$3,990/year (save 17%)

- ✓ Everything in Starter
- ✓ Unlimited quotes
- ✓ Customer CRM
- ✓ Quote history & analytics
- ✓ Volume discount automation
- ✓ Priority support

Enterprise

For large operations, unlimited users

\$699 /month

\$6,990/year (save 17%)

- ✓ Everything in Professional
- ✓ Multi-location support
- ✓ API access
- ✓ Custom integrations
- ✓ Dedicated account manager
- ✓ On-site training



30-Day Free Trial

No credit card required



90-Day Money Back

If you don't save 10+ hrs/month



Free Onboarding

We'll set up your shop



Ready to Win More Bids?

Special Offer

30-Day Free Trial

No credit card required. Cancel anytime.

Stop losing bids to faster competitors.
Start winning with QuoteForge.

Get Started To day

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